

Partnership Program

Onboarding Guideline

Welcome to the ITONICS Partnership Program!

This guideline is designed to provide you with a roadmap of the steps involved in becoming an ITONICS partner.



Partnership Modes

- Referral**
PARTNERSHIP PROGRAM
Designed for partners focusing on generating qualified leads. Partners recommend ITONICS solutions and earn commissions on successful conversions.
- Channel**
PARTNERSHIP PROGRAM
Ideal for authorized resellers and distributors. This mode offers comprehensive client management tools and capabilities, allowing partners to sell ITONICS OS directly to their customer base.
- Consultancy Hub**
PARTNERSHIP PROGRAM
Tailored for consulting firms that integrate ITONICS OS into their service offerings, enhancing their ability to deliver high-quality services and consulting.
- Consultancy Hub+**
PARTNERSHIP PROGRAM
The ITONICS Consultancy Hub+ is the upgraded version and allows consultancies to deliver full collaboration access to the ITONICS OS and work with its functionalities.



Onboarding

- 1 Initial Contact and Application**
Submit your partnership application through the ITONICS website
- 2 Discovery Call**
ITONICS partnership management team reviews your application and schedules a discovery call
- 3 Training and Certification**
Complete the mandatory training through the ITONICS Academy and get your certifications
- 4 Contract Signing**
Receive a pre-filled partnership contract for review and signature
- 5 Ready to ignite**
Receive a standard set of marketing and co-branding materials and get onboarded on the ITONICS OS



Resources

-  academy.itonics-innovation.com
-  itonics-innovation.com/knowledge
-  youtube.com/@itonics
-  upon request